

**PARADISE VALLEY HOT SHEET**

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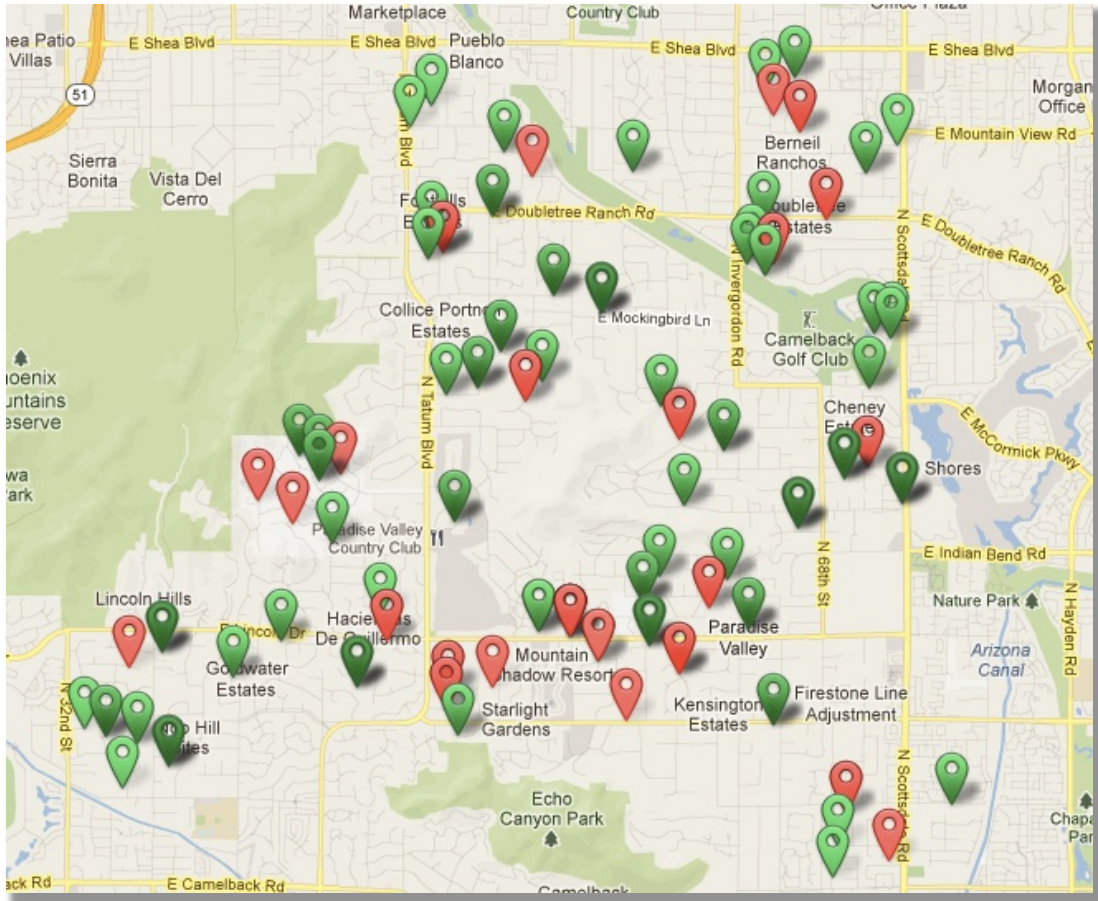
February 2013

Monthly Commentary	Key Statistics	Current	1yr Change
The big news for January is the continued speeding up of the market, as evidenced by the huge drop in Average Days on Market -- 109 in January 2012 down from 213 the prior year, that's a 49% plunge. Median price is up a healthy 13%. The price per square foot is down 4% and that's largely due to the mix of homes - the average home sold was 4 years older than the previous year as buyers seek value wherever they may find it. More detail to come in my annual report -Alex	Median Price	\$ 1,000,000	13%
	Avg Days on Market	109	-49%
	Price/Square Foot	\$ 269	-4%
	New Listings	76	-18%
	Avg Age Homes Sold	1977	4 yrs older
	30 year mortgage	3.73%	-0.51%
	10 year Treasury	1.99%	0.19%
	S&P 500	1513	12%
	Gold	1615	-4%

Quote of the Month

*Every other mother would ask her child after school, "So? Did you learn anything today?"  
But not my mother. "Izzy," she would say, "did you ask a good question today?"  
That difference made me become a scientist. —Isidor Isaac Rabi, Nobel laureate*

**Paradise Valley - All Sales & Closings in January 2013**



**Legend: Sales are Red, New Listings are Green - Darkers Color = Higher Price**  
 Would you like to see the address, price, and size, of every listing on this map?  
 View them online at [iParadiseValley.com/Map](http://iParadiseValley.com/Map)

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